



*"My Leadership Outfitters experience still stands out as the most valuable development program I have ever taken part in. I still carry my notes around everyday in my brief case so I can read them from time to time, and that was nine years ago."*

– Director



*"I've learned techniques and new approaches to management from every course I've attended, but the Coaching Intensive gave me an entire new mindset that has stayed with me and seeped into everything I do."*

– Vice President

# COACHING INTENSIVE

## CUSTOMIZED DEVELOPMENT ON YOUR TIME

*Want to lead your best life possible, but having a hard time fitting it into your busy schedule? Perhaps you are unsure of how to get it? Our Coaching Intensive may be just what you are looking for.*

### WHAT IS AN INTENSIVE?

We have taken our 4-1/2-day leadership development retreat and customized the time just for your schedule, with additional tools and practices to enhance your development. You get four, 4-hour sessions to work 1-on-1 with one of our coaches. If it's a virtual engagement, we will split the time into manageable Zoom sessions. The focus is you and your effectiveness, identifying your habits that hinder so you can begin creating what does work.

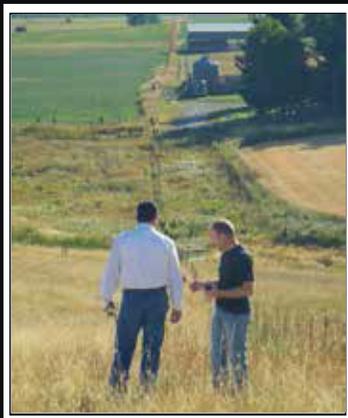
You will learn, at your own pace, how to achieve Leadership Mastery, and discover breakthroughs in your personal and professional development you never thought possible. We provide a balance of exploring and learning with time to process between each session. It's interval training at it's best, allowing for integration.

*"What you offer is game changing. The style and methods you use cannot be replicated."*

–Senior Vice President

### WHAT YOU'LL LEARN

1. Recognize how your emotional reactions are ruling your decisions and learn how to shift.
2. Listen more deeply to notice what could be behind the words people are not saying.
3. Take more personal responsibility for your behavior and how you affect others instead of blaming them or becoming a victim.
4. Resolve conflict more quickly—in hours instead of days or weeks.
5. Understand other people's concerns and get curious about their perspective.
6. Identify how you may unconsciously contribute to breakdowns in communication that make it difficult to connect with people.
7. Change the way you handle stressful situations.
8. Understand your "habits that hinder" and how they diminish your leadership influence.



*"The experience for me was life-changing. I learned how I was contributing to the breakdowns I was having within my team and the senior leadership team. But more importantly I learned how to improve my relationships and deal more effectively with conflict."*

– Senior Vice President



To set up your  
Coaching Intensive,  
call us today at 406-586-5504  
or email:

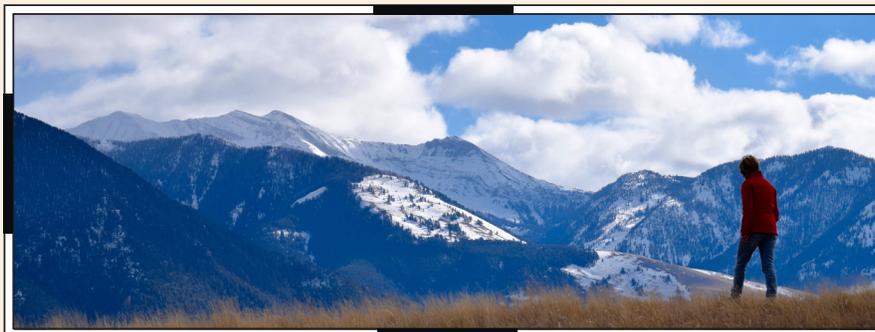
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Megan Brummel,

Client Services Manager

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## PROGRAM FEE & DETAILS

Program Fee: \$11,700 which includes

- Coaching off-site in four, 4-hour sessions or 2 days, scheduled at your convenience
- An Insights Discovery Personal Profile Debrief
- All learning materials, books, lunches, and refreshments
- Ten, 1-hour coaching sessions following your off-site sessions to help you integrate lessons learned and reinforce new habits
- A pre-work assignment to interview five important people in your life, asking them five questions about your leadership

Once you have confirmed the dates, we will send you a welcome packet with all pertinent information. If your Coaching Intensive is virtual, we will send you a customized Zoom invite.

## YOUR COACHES

Joe Esparza and Ris Higgins own Leadership Outfitters, a leadership development firm that offers coaching for leaders and their teams. Joe and Ris use more than three decades of coaching experience to help their clients achieve inspiring, relevant, and profound results. Their mission? To provide life-altering leadership mastery that is measurable and sustainable.



Guaranteed ■ Measurable  
Leadership Growth

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